

March 23, 2017

Kristina Williams, CPPO, VCO
Contract Specialist
City of Richmond, Department of Procurement Services
900 East Broad Street, Room 1104
Richmond, VA 23219

**RE: Letter of Recommendation – ACE
RFP K170011035 CSO Control Program Special Order 15A
WWTP Div. 47 Screening and Grit Removal**

Dear Ms. Williams:

American Contracting and Environmental Services, Inc. (ACE) is submitting a qualifications package for the above referenced project and requested we provide a letter of recommendation based on our recent work together on the Greensboro Regional Wastewater Treatment System. The Greensboro project is owned by the Town of Greensboro and RK&K provided study, design, construction administration, and inspection services. The project is being implemented with five construction contracts, the first two of which were constructed and completed by ACE.

ACE constructed Contract No. 1 which consisted of a new wastewater treatment plant (WWTP) including headworks, sequencing batch reactor system, filters, disinfection system, outfall, chemical storage and feed systems, buildings, and ancillary pumping systems. Contract No. 2 consisted of a new pumping station at the former WWTP site, forcemain to the new WWTP, and demolition of the existing tankage.

RK&K's experience with ACE on both contracts has been very positive. Beginning with the shop drawing process, ACE submitted specified equipment and were responsive in addressing comments received. The new facilities were constructed as designed and their work exhibited good craftsmanship. The site was staffed with sufficient tradespeople to complete the work. ACE completed both projects in a very timely manner, finishing the bulk of work on the new WWTP ahead of the project schedule allowing start-up sooner than planned. ACE worked proactively to coordinate the tie-in of the new pumping station to allow a near seamless switchover to the new facility. ACE worked with Town staff during start-up, to an extent probably beyond their contract requirements, to address start-up operating issues.

ACE did not request unnecessary or unjustified change orders and provided reasonable pricing on additional work orders. ACE's pay applications were each reasonable and there was little debate as to the extent of work to be paid for each period. Throughout the project, ACE worked cooperatively with the Town to satisfy the contract obligations required by the funding agencies.

Both ACE's on-site project manager and the plant superintendent were very cooperative and proactive throughout the construction process, working well with our inspector, office staff, and the Town. ACE would help problem solve, suggesting cost saving methods to address unforeseen issues. ACE provided a "team approach" to the project that we do not experience as often as we would like on construction projects. ACE even hosted an appreciation luncheon for the Town, RK&K, and funding agencies near the completion of the project.